

CITY OF
Huntsville

Incorporated in 1845 under the Republic of Texas

December 1, 2017

Ads Treatment Solutions, LLC
15514 Summit Park Drive, Suite 501
Montgomery, TX 77356

Ref: Liquid Ammonium

Dear Auburn Higgins,

You recently submitted a price proposal for various chemical to be purchased by the City of Huntsville, TX. We are pleased to announce that your firm has been awarded the liquid ammonium portion of this bid in the amount of \$2 per gallon. This award is effective immediately with a renewal date of January 1, 2019 and an expiration date of December 31, 2019. Should either party wish to cancel this award, a thirty (30) day written notice must be issued to the other party. A blanket purchase order has been issued, purchase order number 2018-112. Please note this purchase order on all invoices. The quantities and dollars amount listed are not guaranteed and are non-binding; this service is on an as needed basis.

We are looking forward to a pleasant and successful association.

Sincerely,



Billie F. Smith
Purchasing Manager

cc: contract file
vendor

Purchasing Department

448 SH 75 North, Huntsville, TX 77320 * 936-291-5495 * FAX: 936-294-5731 * www.huntsvilletx

| | | | | | | | | | | |
|----------------------------------|--|--|--|---|--|---|--|---|--|--------------------------------------|
| | Minimum order requirement per shipment | Chlorine in gas form: One ton cylinder | Chlorine in gas form: One 150lb cylinder | Sulfur Dioxide in gas form One ton cylinder | Liquid Ammonium Sulfate Price per one (1) gallon | Polycrylamide based Flocculant Price per 55 gallon drum | Hydrofluoroisilic Acid: Price per one gallon | Polysphosphate Price per 30 gallon drum | Sodium Hypochlorite Price per one gallon | Martianic Acid: Price per one gallon |
| DXI Industries | Unit price if minimum order requirement is not met | N/A | N/A | N/A | No bid | No bid | No bid | No bid | No bid | No bid |
| | Unit Price | No bid | No bid | No bid | \$2.00 | \$750.00 | No bid | \$238.17 | \$1.60 | No bid |
| | Minimum order requirement per shipment | No bid | No bid | No bid | NONE | NONE | No bid | NONE | 300 | No bid |
| AOS Treatment Solutions, LLC. | Unit price if minimum order requirement is not met | No bid | No bid | No bid | No bid | Min only | No bid | Min only | \$1.70 | No bid |
| | Unit Price | No bid | No bid | No bid | No bid | \$595.27 | No bid | \$209.93 | No bid | No bid |
| | Minimum order requirement per shipment | No bid | No bid | No bid | No bid | 4 | No bid | 10 | No bid | No bid |
| Sterling Water Technologies, LLC | Unit price if minimum order requirement is not met | No bid | No bid | No bid | No bid | Min only | No bid | Min only | No bid | No bid |
| | Unit Price | No bid | No bid | No bid | No bid | No bid | No bid | No bid | 1.48 | 2.94 |
| | Minimum order requirement per shipment | No bid | No bid | No bid | No bid | No bid | No bid | No bid | 300 Gal | No Minimum |
| HASA, Inc | Unit price if minimum order requirement is not met | No bid | No bid | No bid | No bid | No bid | No bid | No bid | No bid | No bid |
| | Unit Price | No bid | No bid | No bid | No bid | No bid | No bid | No bid | No bid | No bid |
| | Minimum order requirement per shipment | No bid | No bid | No bid | No bid | No bid | No bid | No bid | No bid | No bid |
| Unitar USA Inc. | Unit Price | No bid | No bid | No bid | No bid | No bid | No bid | No bid | No bid | No bid |
| | Minimum order requirement per shipment | No bid | No bid | No bid | No bid | No bid | No bid | No bid | No bid | No bid |
| | Unit Price | No bid | No bid | No bid | No bid | No bid | No bid | No bid | No bid | No bid |
| PENCCO, INC | Unit Price | No bid | No bid | No bid | No bid | No bid | No bid | No bid | No bid | No bid |
| | Minimum order requirement per shipment | No bid | No bid | No bid | No bid | No bid | No bid | No bid | No bid | No bid |
| | Unit Price | No bid | No bid | No bid | No bid | No bid | No bid | No bid | No bid | No bid |
| Thatcher Company, Inc. | Unit Price | No bid | No bid | No bid | No bid | No bid | No bid | No bid | No bid | No bid |
| | Minimum order requirement per shipment | No bid | No bid | No bid | No bid | No bid | No bid | No bid | No bid | No bid |
| | Unit Price | No bid | No bid | No bid | No bid | No bid | No bid | No bid | No bid | No bid |

NOTICE: Bid award is contingent upon vendor meeting bid requirements and formal authorization by City officials
Hydrofluoroisilic Acid - Napco is best value due to lower minimum order quantity