



City of Huntsville Texas

Finance Division

Summary Notes to Monthly Finance Report

As of March 31st (6th month of fiscal year)

1 Summary report / monthly explanation for select funds

1.1 Sales Tax:

**+ 7% increase (\$213K) through March. (Actual)
+ 5% Compared to Budget**

1.2 Hotel / Motel Tax:

2% increase YTD compared to prior year.

1.3 Revenues:

General Fund YTD	= 1.5%
Water Fund YTD	= 3.6%
Wastewater Fund YTD	= (3.1%)
Solid Waste Fund YTD	= (0.1%)
Street Fund YTD	= (3.3%)

YTD Revenues vs. YTD Budget:

Water Sales	(4%)
WW Service	(4%)
Sales Tax	+5%
H/M	(2%)

Changes in Revenue from Prior Year (thru March):

Property & Sales Tax	+139K
Water	+180K
Wastewater	(130K)
SW	+3K

1.4 *Fund & capital expenditures* ->

Expenditures are exceeding revenue due to seasonal timing for: Water - (\$673,465); SW - (\$47,524); and Streets (\$955,724). Wastewater revenue exceeded budget by \$88,868.

1.5 **Interest Revenue:** Below YTD budget, (\$22K). The city has invested in agency notes CD's, and Munis to increase yield with safety. Interest revenue is subject to investment timing.

1.6 Fund balances reserves:

Water 14.4%; Wastewater 28.8%; Solid Waste 34%; General Fund 49% (down 5%);
Streets 11%

2 Key Performance Measurements

2.1 Gift Shop net profit/losses. \$3.4K year to date; \$14,952 purchases for holiday inventory and stocking for spring. Average revenues of \$6K-\$7K through February, and \$18K for March.

3 Revenue section including sales tax and hotel/motel receipts + Utility Billing status (Tab 3)

(Over/Under average monthly budget refers to an average monthly over the 12 month fiscal year)

3.1 **Total City Utility & Service** revenue is \$11.7M or 2% under YTD budget.

Water is 4% under and Wastewater is 4% under budget. Tap fees from Construction are \$55K (38% over YTD budget).

3.2 **Sales Tax** receipts are \$3.26M. This is over YTD budget by 5%. Sales tax revenue is 7% over last fiscal year collections.

3.3 **Property Tax** receipts YTD are \$4.7M or 92% of the budget. Taxes are officially due January 1.

3.4 **Investment revenues** – YTD interest revenue totaled \$107K compared to YTD budget of \$128K. Due to timing difference of receiving cash interest payments.

3.5 **Hotel/Motel Tax revenues** - \$253.8K YTD; this is 2.37% less than prior year and 2% under YTD budget. Units with 50 to 100 rooms are trending up, while those > 100 (larger motels) and < 50 rooms (smaller) are trending down since 2007.

4 Expenditure section – Tab 5

4.1 **Division budget / actual expenditures / prior year end Amendment –**

City Manager (60% vs. 50%); IT (55% vs. 50% and 80% for 309 computer equipment fund); Recreation (51% vs. 50%); Public Safety Adm. (52% vs. 50%); Tourism (84% vs. 50%); Garage Operations (53% vs. 50%). Most due to timing differences.

Overtime Overages: Public Utilities 53%; Community Services 72%, and Fire 51%

5 Cash Management section (Tab 6)

5.1 Total cash & investment funds were \$40M.

5.2 Monthly interest rate averages:

Percent of Profile	2%	2%	3%	1%	3%	33.5%	22.5%	29%
	Cash	Tex Pool	Cutwater TxClass	Logic	ICSA	Agencies	CD	TXMR WFB
October	0.120%	0.209%	0.300%	0.315%	-	1.88%	1.81%	
November	0.104%	0.211%	0.280%	0.265%	-	1.88%	1.81%	
December	0.026%	0.209%	0.260%	0.227%	-	N/A	1.73%	
January	0.041%	0.163%	0.219%	0.184%	-	N/A	1.51%	
February	0.043%	0.151%	0.235%	0.167%	-	N/A	1.51%	
March	0.006%	0.150%	0.220%	0.170%	-	NA	1.52%	
April	0.100%	0.160%	0.220%	0.180%	-	2.0%	1.52%	
May	0.13%	0.19%	0.23%	0.21%	0.34%	1.64%	1.27%	
June	0.14%	0.21%	0.26%	0.26%	0.40%	1.64%	1.27%	0.34%
July	0.14%	0.22%	0.28%	0.29%	0.40%	1.66%	1.31%	0.29%
August	0.15%	0.22%	0.29%	0.32%	0.40%	1.66%	1.31%	0.32%
Sept	0.13%	0.22%	0.29%	0.29%	0.40%	1.60%	1.23%	0.32%
Oct 2010	0.10%	0.20%	0.26%	0.23%	0.40%	1.56%	1.18%	0.32%
Nov 2010	0.14%	0.19%	0.25%	0.22%	0.35%	1.55%	1.18%	0.30%
Dec 2010	0.0095%	0.20%	0.23%	0.21%	0.32%	1.55%	1.18%	0.30%
January 2011	0.1260%	0.20%	0.22%	0.21%	0.35%	1.65%	1.19%	0.30%
Feb 2011	0.10%	0.19%	0.17%	0.21%	0.35%	1.80%	1.18%	0.32%
March 2011	0.13%	0.19%	0.18%	0.22%	0.30%	1.80%	1.18%	0.32%

	Cash	Tex Pool	TX Class	Logic	ICSA	Agencies	CD	TXMR WFB	Total
October	\$614,838	\$8,386,521	\$7,759,909	\$6,211,023		\$1,538,316	\$12,500,000		\$37,010,607
November	\$654,888	\$8,702,840	\$8,389,260	\$6,199,076		\$1,517,466	\$12,520,849		\$37,984,379
December	\$988,781	\$7,999,284	\$9,861,721	\$7,761,559		\$-0-	\$11,520,850		\$38,142,195
January	\$656,704	\$8,264,514	\$9,341,620	\$6,053,817		\$-0-	\$14,020,850		\$38,337,505
February	\$709,520	\$9,058,877	\$9,521,692	\$5,878,702		\$-0-	\$14,020,850		\$39,189,641
March	\$728,818	\$8,710,851	\$9,827,811	\$4,979,504		\$-0-	\$14,029,850		\$38,267,694
April	\$550,940	\$7,227,755	\$14,981,869	\$4,606,242		\$350,000	\$14,020,849		\$41,737,659
May	\$552,460	\$2,717,468	\$12,636,737	\$1,810,970	\$3,500,000	\$6,351,000	\$15,020,850		\$42,589,218
June	\$591,283	\$2,498,267	\$6,070,734	\$1,628,335	\$3,591,381	\$6,351,000	\$15,020,850	\$8,236,057	\$43,897,906
July	\$615,576	\$2,460,816	\$4,104,671	\$1,466,723	\$3,502,570	\$6,225,000	\$13,020,850	\$10,385,932	\$41,782,138
August	\$665,353	\$1,380,153	\$2,777,926	\$2,028,163	\$2,783,603	\$8,531,372	\$13,020,850	\$8,170,347	\$39,357,766
Sept	\$675,307	\$1,397,344	\$1,120,398	\$1,858,690	\$2,725,514	\$10,946,372	\$13,020,850	\$7,750,311	\$39,494,786
Oct 2010	\$955,623	\$1,114,481	\$1,072,840	\$1496,983	\$2,260,390	\$11,421,371	\$13,020,849	\$8,076,475	\$39,418,796
Nov 2010	\$1,036,744	\$1,148,850	\$1,693,889	\$1,056,180	\$2,090,023	\$10,250,191	\$13,020,850	\$9,926,394	\$40,226,621
Dec 2010	\$915,540	\$896,113	\$1,296,194	\$328,305	\$1,526,024	\$12,671,191	\$13,020,850	\$9,606,968	\$40,261,705
Jan 2011	\$732,539	\$1,374,713	\$1,376,455	\$269,356	\$1,221,024	\$12,405,000	\$11,053,934	\$11,966,564	\$40,339,586
Feb 2011	\$477,591	\$798,626	\$1,258,194	\$77,356	\$1,221,024	\$13,405,000	\$11,053,934	\$11,751,088	\$40,042,813
Mar 2011	\$1,504,375		\$1,118,182	-	\$1,219,663	\$12,105,000	\$11,053,934	\$11,321,799	\$39,313,458

Note: CD's = 1.19% weighted average interest rate and 127 days weighted average maturity.

5.3 The City opened two money market secured accounts in 2010 (ICSA & TXMR Wells Fargo). Investment balances bank at 3/31/11 total \$12.5M and are earning 0.30% to 0.32% versus pool rates of approximately 0.18% to 0.19%.

Money market secured accounts are covered by either pledges or FDIC insurance.

	Book	Market	YTC	YTM	Days to Maturity
Agencies	\$7,792,016	\$8,812,743		1.66%	1239 (126 to call)
Pools	\$2,108,688	\$2,134,592		0.18%	1
Money Market	\$12,541,462	\$12,975,394		0.32%	1
Cash	\$1,504,375	\$477,591		0.01%	1
CD's	\$11,099,269	\$11,099,269		1.18%	77
Municipal Bonds	\$4,663,681	\$4,615,310		1.8%	1019
All	\$38,05,115 Book \$37,868,226 Market	\$37,868,226		1.01%	393 to M 169 to Call

Treasury Yield Comparison:

6 m	0.17%
1 year	0.30%
2 years	0.80%

Interest rate meets budget target of 1%

6 Inventory:

\$278,223 a decrease of \$8,300.
Gasoline –increase of \$4K;
Diesel – decrease of \$2.3K
Tires – increase of \$7K to \$9K since Oct.1