

Annual Contract for Bulk Fuel

Bid 12-12	Date& time	4/10/2012	10:30 am							
Vendor Fuel	Grisham Petroleum	Brenco	Pinnacle Petroleum	Sun Coast Resources	RKA Petroleum	Apache Oil	Hardy Petroleum	Petroleum Traders	J.A.M Distributing	Gold Star Petroleum
<b>Low Emission Diesel</b>										
Average OPIS	\$3.3120	\$3.2941	\$3.3419	\$3.3419	\$3.3419	\$3.3145	\$3.3392	\$3.3326	\$3.3326	\$3.3693
PST Fee	\$0.0025	\$0.0020	\$0.0020	\$0.0014690	\$0.00190	\$0.0014690	\$0.0020	\$0.0010	\$0.0016	\$0.0016
State Tax	\$0.2000	\$0.2000	\$0.2000	\$0.2000000	\$0.20000	\$0.2000000	\$0.2000	\$0.2000	\$0.2000	\$0.2000
Total State and PST	\$0.2025	\$0.2020	\$0.2020	\$0.2014690	\$0.20190	\$0.2014690	\$0.2020	\$0.2010	\$0.2016	\$0.2016
Freight	\$0.0500	\$0.0600	\$0.09194	\$0.0570	\$0.03970	\$-	\$0.0490	\$0.0436	\$0.0350	\$0.0548
Margin	\$0.0200	\$0.0048	\$0.02946	\$0.0250	\$0.03700	\$0.0465	\$0.1195	\$(0.0074)	\$0.0323	\$0.0046
Total Markup	\$0.0700	\$0.0648	\$0.12140	\$0.0820	\$0.07670	\$0.0465	\$0.1685	\$0.0362	\$0.0673	\$0.0594
Total per fees /Gallon	\$0.272500	\$0.266800	\$0.323400	\$0.283469	\$0.278600	\$0.247969	\$0.370500	\$0.237200	\$0.268900	\$0.261000
Total cost per gallon	\$3.58450	\$3.56090	\$3.66530	\$3.625369	\$3.620500	\$3.562469	\$3.70970	\$3.56980	\$3.60150	\$3.63030
Multiply # of gallons/year	173856	173856	173856	173856	173856	173856	173856	173856	173856	173856
<i>Diesel cost per year</i>	<i>\$623,186.83</i>	<i>\$619,083.83</i>	<i>\$637,234.40</i>	<i>\$630,292.15</i>	<i>\$629,445.65</i>	<i>\$619,356.61</i>	<i>\$644,953.60</i>	<i>\$620,631.15</i>	<i>\$626,142.38</i>	<i>\$631,149.44</i>
<b>10% Ethanol Mixed Fuel</b>										
Average OPIS	\$3.3005	\$3.2420	\$3.3567	\$3.3576	\$3.3117	\$3.3050	\$3.2860	\$3.3368	\$3.3386	\$3.3033
PST Fee	\$0.0025	\$0.0020	\$0.0020	\$0.0014690	\$0.001900	\$0.0014690	\$0.0020	\$0.0010	\$0.0016	\$0.0019
State Tax	\$0.2000	\$0.2000	\$0.2000	\$0.2000000	\$0.200000	\$0.2000000	\$0.2000	\$0.2000	\$0.2000	\$0.2000
Total State and PST	\$0.2025	\$0.2020	\$0.2020	\$0.2014690	\$0.201900	\$0.2014690	\$0.2020	\$0.2010	\$0.2016	\$0.2019
Freight	\$0.0500	\$0.0500	\$0.07015	\$0.0570	\$0.03970	\$-	\$0.0415	\$0.0385	\$0.0350	\$0.0548
Margin	\$0.0200	\$0.0048	\$0.02386	\$0.0250	\$0.04340	\$0.0265	\$0.1195	\$(0.0084)	\$0.0299	\$0.0046
Total Markup	\$0.0700	\$0.0548	\$0.09401	\$0.0820	\$0.08310	\$0.0265	\$0.1610	\$0.0301	\$0.0649	\$0.0594
Total per fee per gallon	\$0.2725	\$0.2568	\$0.296010	\$0.2834690	\$0.2850	\$0.2279690	\$0.3630	\$0.23110	\$0.26650	\$0.26130
Total cost per gallon	\$3.573000	\$3.498800	\$3.652710	\$3.641069	\$3.596700	\$3.532969	\$3.649000	\$3.567900	\$3.605100	\$3.564600
Times # of gallons/year	195228	195228	195228	195228	195228	195228	195228	195228	195228	195228
<i>10% ethanol cost per year</i>	<i>\$697,549.64</i>	<i>\$683,063.73</i>	<i>\$713,111.27</i>	<i>\$710,838.62</i>	<i>\$702,176.55</i>	<i>\$689,734.47</i>	<i>\$712,386.97</i>	<i>\$696,553.98</i>	<i>\$703,816.46</i>	<i>\$695,909.73</i>
<b>Total cost per year</b>	<b>\$1,320,736.48</b>	<b>\$1,302,147.56</b>	<b>\$1,350,345.66</b>	<b>\$1,341,130.77</b>	<b>\$1,331,622.20</b>	<b>\$1,309,091.08</b>	<b>\$1,357,340.58</b>	<b>\$1,317,185.13</b>	<b>\$1,329,958.85</b>	<b>\$1,327,059.17</b>

Vendor Fuel	Grisham Petroleum	Brenco	Pinnacle Petroleum	Sun Coast Resources	RKA Petroleum	Apache Oil	Hardy Petroleum	Petroleum Traders	J.A.M Distributing	Gold Star Petroleum
<b>Regular Unleaded</b>										
PST Fee	\$0.0025	\$0.0020	\$0.0020	\$0.0015	No Bid	\$11.7500	No Bid	No Bid	\$0.0016	No Bid
State Tax	\$0.2000	\$0.2000	\$0.2000	\$0.2000	No Bid	\$0.2000	No Bid	No Bid	\$0.2000	No Bid
Total State and PST	\$0.2025	\$0.2020	\$0.2020	\$0.2015	\$-	\$11.9500	\$-	\$-	\$0.2016	\$-
Freight	\$0.0500	\$0.0500	\$0.07015	\$0.0570	No Bid	\$-	No Bid	No Bid	\$0.0350	No Bid
Margin	\$0.0200	\$0.0048	\$0.02386	\$0.0250	No Bid	\$0.0265	No Bid	No Bid	\$0.0299	No Bid
Total Markup	\$0.0700	\$0.0548	\$0.0940	\$0.0820	\$-	\$0.0265	\$-	\$-	\$0.0649	\$-
Ranking	4	1	9	8	7	2	10	3	6	5

PST FEE (Petroleum Storage Fee) OPIS (Oil Price Information Service)

City of Huntsville bid regular unleaded should we need fuel during an emergency situation

Grisham Petroleum, Inc - submitted OPIS Rack Sheet dated 3-29-12 9:01:37 - bid requested OPIS Rack Sheet 3-29-12 daily average end of business day.

Brenco submitted 2 OPIS Rack Sheets, 1 from Hearne 1 from Pasadena, used Hearne lower overall OPIS

Pinnacle Petroleum did not submit actual OPIS Rack Sheet

Sun Coast Resources bid 11.75 on the PST - this is based on a flat rate per delivery used 11.75 / 8,000 gallons = .001469 per gal - did not include actual OPIS Rack Sheet

RKA Petroleum used OPIS Rack Sheet 3-19-12 11:00 am also bid generator dyed diesel which saves .0009 in comparison over low emission diesel -

Apache Oil bid 11.75 on the PST - this is based on a flat rate per delivery used 11.75 / 8,000 gallons = .001469 per gallon, Submitted OPIS Rack Sheet dated 3-29-12 9:01:37 -bid requested OPIS Rack Sheet 3-29-12 daily average end of business day.

Hardy Petroleum submitted 2 OPIS Rack Sheets, 1 from Hearne 1 from Houston, used Hearne lower overall OPIS

JAM gave 3 terminal rack sheets, Beaumont, Dallas and Houston, used Houston due to closest terminal submitted price sheet dated 3-29-12 9:01:37 - bid requested OPIS Rack Sheet 3-29-12 daily average end of business day.



Number	Vendors	Location
1	West Texas Fuel	
2	Hardy Petroleum	Huntsville, TX
3	Grisham Petroleum	Huntsville, TX
4	Petroleum Traders	Ft. Wayne, IN
5	Brenco Marketing	Bryan, TX
6	Gold Star Petroleum	
7	Oil Patch	Angleton, TX
8	Consolidated Entities	Sugar Land, TX
9	B-W Industrial Supply	Houston, TX
10	Natural Gas Vehicles	Dallas, TX
11	Denny Oil Co.	Nacogdoches, TX
12	Mid TEX Oil	New Braunsfels, TX
13	Sun Coast Resources	Houston, TX
14	Thomas Petroleum	Victoria, TX
15	RKA Petroleum Companies, Inc	
16		
17		
18		
19		
Number	Mass Distribution	Viewed
1	Electronic State Business Daily	Not Tracked
2	Huntsville Item	Not Tracked
3	City of Huntsville Facebook	No Tracked
3	City of Huntsville Web Site	Not Tracked
4	BidSync	