

Cost Analysis

ITEM	ITEM	A	B	C	D	E
1	Vendor Budget	8 Yard Dump Truck 72,000.00	Compact Excavator 28,000.00	Street Sweeper 175,000.00	Solid Waste Front End Loader 248,000.00	Solid Waste Live Floor Trailer 50,000.00
2	Estimated Auction/Trade-In Value		New addition to fleet \$	20,000.00	No Trade - In - Keeping 373-673 as back-up \$	No Trade-In - Keeping 374-979 as back-up \$
3	Houston Freightliner/Sterling - HGAC Pricing					
4	Houston Freightliner/Sterling - COH Bid Pricing					
5	Sam Pack - COH Bid Pricing					
6	Sam Pack - TXMAS Pricing					
7	Rush Truck Center - COH Bid Pricing					
8	Bobcat of Conroe, TX - Buy Board Pricing					
9	Schwarze Industries - HGAC Pricing - New Unit					
10	Schwarze Industries - HGAC Pricing - Demo Unit					
11	Kinloch Equipment - Buy Board Pricing - Demo Unit					
12	Schwarze Industries - HGAC Pricing - Hopper only					
13	Mack w/ Heil Packer - Buy Board Pricing					
14	Autocar w/Heil Packer - Buy Board Pricing					
15	Warren Truck and Trailer - COH Bid Price					
16	East Manufacturing Co - COH Bid Price					
17	Travis Body and Trailer - COH Bid Price					
18	Wisner					
19	Prestige Ford					
20	Caldwell Chevrolet					
21	Philpott Motors					
22	Meador Dodge					
23	Grapevine Dodge					

Item 2 - Auction/Trade-in values assumes whole and saleable condition
 Item 8B - Bobcat pricing from Buy Board - new addition to fleet - parts in Conroe - Buy Board meets State and City Competitive Purchasing Laws - brand requested by Department
 Item 9 - Schwarze Industries, Inc. - model is a Nissan engine with no trade-in
 Item 11C - Kinloch Equipment - Price for demo \$184,995 less trade in value \$20,000 total price **\$164,995**. Last sweeper traded in was a 1996 for \$2,495
 Demo/brand (Nissan engine with Elgin sweeper) tested & approved by St. Department
 Item 12E - Schwarze Industries, Inc. - \$123,925 Price is for sweeper hopper only - switching out old hopper with new hopper on current truck
 Item 13D - Mack w/Heil Packer - Spoke with the City of Dallas, this is their most common diesel engine front end loader - Combination recommended by Fleet and Solid Waste
 Item 17E - Live Floor Trailer - Could not find on Buy Board or HGAC cooperatives to compare pricing - approved by the Solid Waste Department
 Item 23A - Grapevine Dodge informality waived
 Bid maybe awarded in whole or by parts
 *NOTICE: Bid awarded is contingent upon vendor meeting bid requirements and formal authorization by City officials

Billie Smith (Purchasing Manager)