

## Comparison of Top Two Proposals For Printing and Mailing of Utility Bills

		Pros			Cons	
	DataProse, LLC Coppell, Texas	Current provider (would not require a software transition/conversion) Second lowest cost @ .097 vs .096/bill 20 years experience with Texas municipalities (300 cities of which 100 are Tyler Technologies cities) Ability to change bill messages in house			Cost per bill .097 vs lowest .096 Cost of search & view cost .01 vs no charge	
	Xpedient Mail Bryan, Texas	Lowest cost per bill .096 vs .097 No charge for search and view feature Current utility billing vendor for Bryan and Collage Station			No experience with Tyler Technologies Incode software Does not agree to City's right to \$1,000/day liquidated damages for missed mailing dates 24 hours advance notice to change existing text	
	DataProse, LLC Xpedient Mail	114,000* bills x .107/bill (.097 + .01 search & view) = \$12,198 114,000* bills x .096/bill (.096 + .00 search & view) = \$10,944 Difference of <b>\$1,254</b> * 2013-2014 total bills and delinquent notices				
	DataProse, LLC Xpedient Mail	Bills	Postage	Newsletter	Total	
		\$12,198	\$50,000	\$11,650	\$73,848	
		\$10,944	\$50,000	\$11,650	\$72,594	

Newsletter costs are the same for DataProse, LLC and Xpedient Mail @ \$.035 to print, fold and insert in bills.