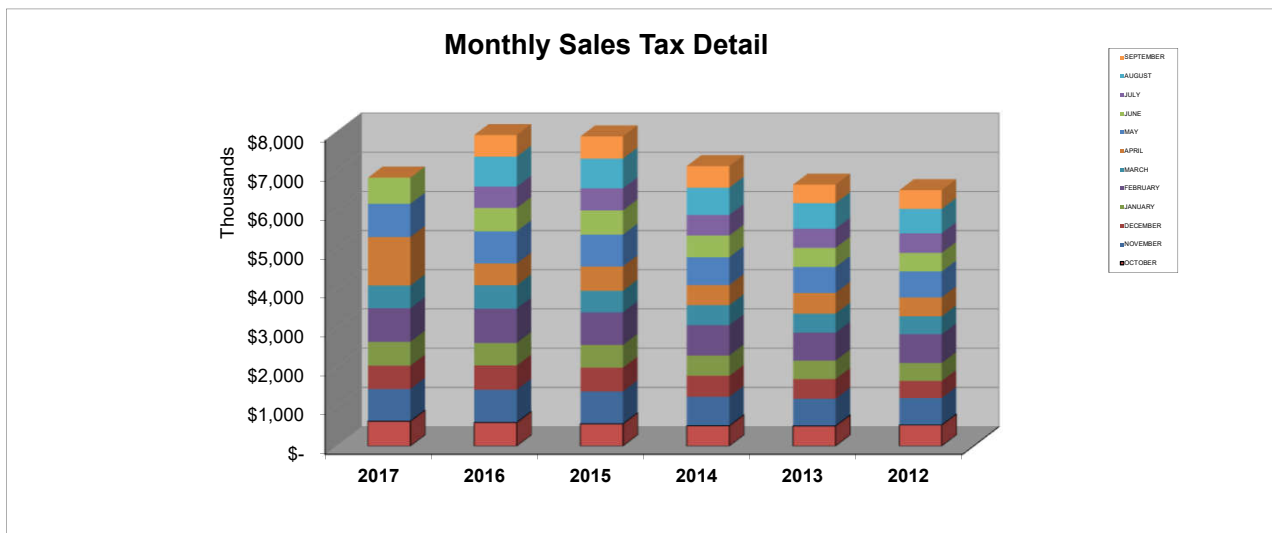
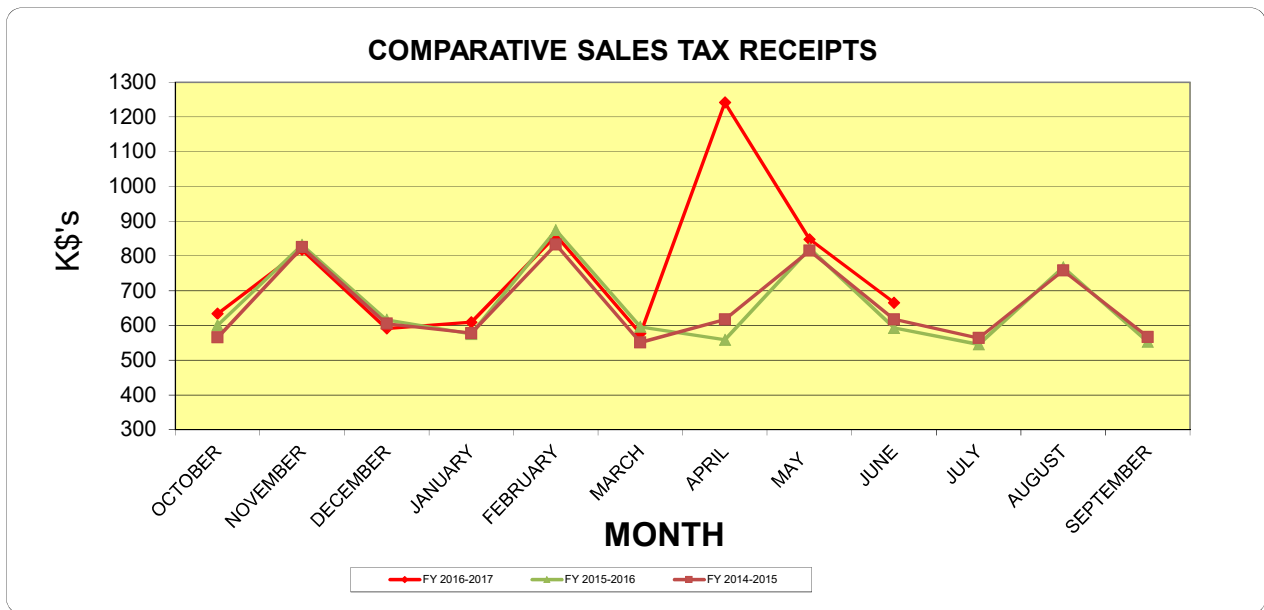


**CITY OF HUNTSVILLE  
COMPARISON OF SALES TAX RECEIPTS**

|                 | %CHG    | FY 2016-2017           | FY 2015-2016           | FY 2014-2015           | FY 2013-2014           | FY 2012-2013           | FY 2011-2012           | FY 2010-2011           |
|-----------------|---------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|
| OCTOBER         | 5.6%    | 633896.31              | \$600,422.23           | \$ 565,760.75          | \$ 515,066.15          | \$ 511,329.75          | \$ 534,376.21          | \$ 514,336.92          |
| NOVEMBER        | -1.6%   | 817953.67              | \$831,633.70           | \$ 825,281.19          | \$ 737,123.97          | \$ 690,885.00          | \$ 685,508.98          | \$ 676,677.15          |
| DECEMBER        | -4.1%   | 591185.07              | \$616,375.81           | \$ 605,104.66          | \$ 534,762.00          | \$ 500,929.84          | \$ 436,412.10          | \$ 444,599.85          |
| JANUARY         | 5.9%    | 609157.51              | \$575,156.57           | \$ 577,898.84          | \$ 516,499.82          | \$ 471,607.13          | \$ 455,630.00          | \$ 510,832.07          |
| FEBRUARY        | -1.8%   | 858992.85              | \$874,403.21           | \$ 832,787.64          | \$ 777,014.75          | \$ 711,352.00          | \$ 733,502.42          | \$ 710,412.40          |
| MARCH           | -3.3%   | 576502.89              | \$596,221.62           | \$ 550,915.31          | \$ 507,641.30          | \$ 483,732.00          | \$ 455,064.64          | \$ 456,499.00          |
| APRIL           | 122.3%  | 1241817.50             | \$558,691.79           | \$ 617,388.69          | \$ 512,997.20          | \$ 531,038.60          | \$ 487,035.21          | \$ 474,927.72          |
| MAY             | 3.2%    | 847952.54              | \$821,768.97           | \$ 815,401.08          | \$ 711,012.00          | \$ 662,391.26          | \$ 659,707.00          | \$ 661,918.00          |
| JUNE            | 12.3%   | 665514.52              | \$592,594.80           | \$ 617,534.00          | \$ 552,693.58          | \$ 488,945.21          | \$ 477,359.22          | \$ 497,153.24          |
| JULY            | -100.0% |                        | \$545,519.19           | \$ 563,795.46          | \$ 527,261.62          | \$ 490,239.70          | \$ 500,224.00          | \$ 450,499.20          |
| AUGUST          | -100.0% |                        | \$767,200.42           | \$ 758,149.60          | \$ 696,351.61          | \$ 649,395.85          | \$ 620,698.00          | \$ 676,623.84          |
| SEPTEMBER       | -100.0% |                        | \$552,914.89           | \$ 567,088.88          | \$ 550,874.88          | \$ 473,933.64          | \$ 477,306.53          | \$ 456,243.55          |
| <b>TOTALS</b>   |         | <b>\$ 6,842,972.86</b> | <b>\$ 7,932,903.20</b> | <b>\$ 7,897,106.10</b> | <b>\$ 7,139,298.88</b> | <b>\$ 6,665,779.98</b> | <b>\$ 6,522,824.31</b> | <b>\$ 6,530,722.94</b> |
| Due Developer   |         | <b>\$ (336,073.24)</b> | <b>\$ (414,631.26)</b> | <b>\$ (340,930.63)</b> | <b>\$ (183,459.77)</b> | <b>\$ (187,768.97)</b> | <b>\$ (177,829.50)</b> | <b>\$ (134,621.24)</b> |
| After Developer |         | <b>\$ 6,506,899.62</b> | <b>\$ 7,518,271.94</b> | <b>\$ 7,556,175.47</b> | <b>\$ 6,955,839.11</b> | <b>\$ 6,478,011.01</b> | <b>\$ 6,344,994.81</b> | <b>\$ 6,396,101.70</b> |

The amount due to developer is for the period of June 2017 and includes all development in Ravenwood Village.

|                          |                     |
|--------------------------|---------------------|
| THIS TIME LAST YEAR      | <b>\$6,067,269</b>  |
| FY '17 YTD Due Developer | <b>\$ (317,726)</b> |
|                          | <b>\$5,749,542</b>  |
| % CHANGE                 | 13.17%              |



Budget for Sales Tax Revenue for FY16-17 is \$7,428,000. On average for the past six years, YTD Sales Tax revenue thru June as a percentage of the total year Sales Tax revenue has been 78.5%. 78.5% of \$7,428,000 budget is \$5,828,016. The actual for YTD thru June of \$6,506,899 compared to \$5,828,016 calculates to an over budget amount of \$678,883 (11.7%).